

# Project Scope

## The Client:

SJA Consultants

## The Concern:

Sarah came to us looking for some assistance in her business. Sarah runs SJA Consultants which provides outsourced sales and business development support services. Sarah needed someone reliable and professional that could assist her client in developing their business

## The Approach:

Lou assigned one of her professional and dedicated team members to assist Sarah on a regular basis.

## The Outcome:

Not only is Sarah happy that she has found someone who is consistent and efficient, but her clients are extremely happy with the output and management of their business development.